



Brilliant IT SOLUTIONS

CASE STUDY – NA103



Solution Overview

Products and Services
Strategic Planning
Risk Management
Industry
Aerospace
Organization Size
Large (5,000-9,999)
Country
Canada, USA

Our Services

Security Assessments

An in-depth study of your premises and network to locate security vulnerabilities and risks.

Compliance Audits

An internal audit can help you determine where you are with compliance.

Risk Management

Minimize the impact of change and upgrades on your organization by conducting a risk management assessment.

Strategic Planning

Where will your company be a year from now? Two? Five? Let us help you plan for success!

Project Management

We can help you plan, organize and manage your resources to bring your projects to a successful completion.



BUSINESS PROFILE

A private organization responsible for operating dozens of airports in North America. This large corporation provides air traffic control services, airport advisory and flight information and aeronautical information for a vast region. An ex-government run operation, the business is constantly trying to refine and streamline operations.

BUSINESS NEEDS

Rapid growth out-paced technology. No real strategic plan existed for client services, although some policies and procedures dictated a general direction. The lack of a cohesive plan led to ad-hoc solutions and wasted resources. The company required the development of a new client strategy to support business requirements and position for the integration and deployment of new technologies.

Since the services it provides are considered essential operations – risk management was a significant factor.

“Just one of our recommendations in this strategic plan saved our client over \$885,000 in operational expenses during the first year”

SOLUTION

After conducting an in-depth inventory of all hardware and software, and interviewing key personnel, we worked in collaboration with several consultants to develop a Strategic Plan that would mitigate the risks of change in an essential services organization. This detailed 4 year plan included a risk management framework that the organization could continue to utilize on their own, along with action items for each of the suggested initiatives. The plan also included suggested action items and procedures in order to implement each initiative in the plan successfully.

BENEFITS

Our recommendations enabled the corporation to save several million dollars over their in-house recommendations. In fact, just one of our recommendations in this strategic plan saved our client over \$885,000 in operational expenses during the first year.

We also provided a framework for a more rapid integration and implementation of technologies, which has increased productivity and user satisfaction tremendously.

This project was delivered on-time, on-budget, and provided an exceptional value to the customer.